

PARTNERING WITH THOUSANDS OF COMPANIES

ASSISTING TENS OF THOUSANDS OF PROFESSIONALS

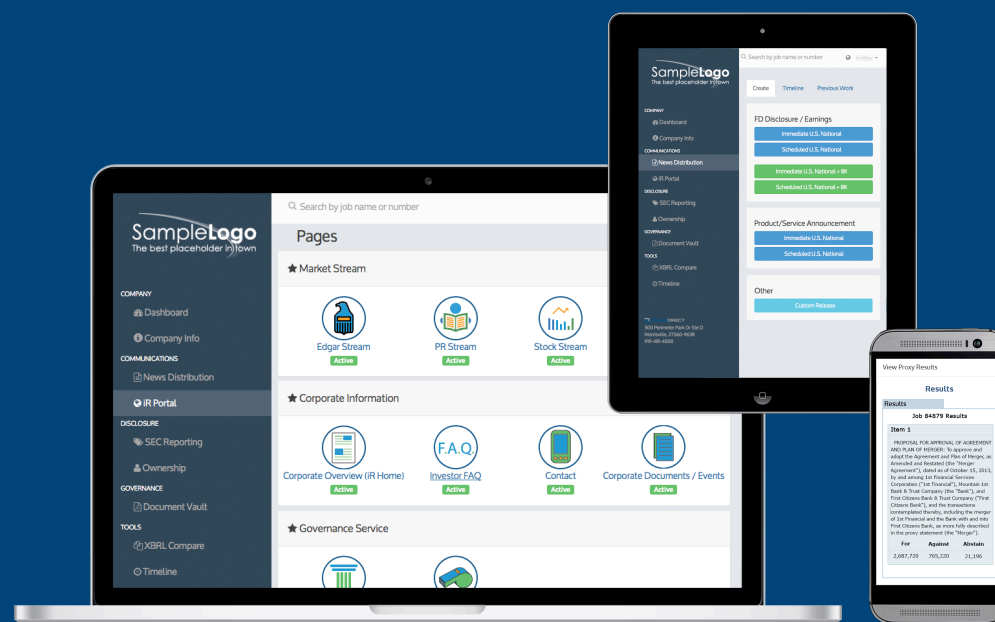
DELIVERING INFORMATION TO MILLIONS OF SHAREHOLDERS



**ISDR**  
**LISTED**  
**NYSE MKT**

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## COMPANY

- Founded in 2006
- 65 +/- Employees
- Global Operations
- 8 Acquisitions Since Inception
- Transitioned from a Services Company

## CLIENTS

- Over 2,200
- 18 Countries
- Both Public & Private (pre-IPO)
- REG A+
- Mega Cap to Micro Cap

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**LISTED**  
**NYSE MKT**

52WK RANGE      \$5.73 - \$13.75  
RECENT CLOSE PRICE      \$12.95  
MARKET CAP      \$38M+/-  
Dividend Yield      1.50% (\$0.20 yr.)

## Platform efficiencies monetized by our customers

By Centralizing our customer's core compliance and communications functions into one platform – they are seeing 20% to 30% in efficiencies gains in their process.

## Subscription Model

The platform components enable us to achieve growth through both users expansion as well as new client acquisition.

## Recurring Revenue

90% of customers are under contract, tracking to subscription model.

## ISDR Core ARPU per Customer

2016 - \$11K range  
2017 target - \$13-15K

Goal of 20% + ARPU Expansion

## Shorter Sales Cycles

As a result of our realignment to Platform & Tech and Services, we are seeing shorter sales cycles.

ExxonMobil

L A  B O Y

NAVIENT

 General Employment

pure  
BIOSCIENCE



Aflac®

RELM  
WIRELESS

DRAFTDAY  
FANTASY SPORTS

NovaBay  
PHARMA

 Shell

D·R·HORTON®  
*America's Builder*

GI TECHNOLOGY

Dataio

PBI *Pressure BioSciences Inc.*

  
MATERION



SHERWIN  
WILLIAMS®

inuvo

ZONED  
PROPERTIES INC

  
OCULUS  
Innovative Sciences

 RCI HOSPITALITY  
HOLDINGS INC

Yum!

PFSweb

  
CRESUD

 Nephros

 U.S. Geothermal Inc.  
CLEAN GREEN RENEWABLE ENERGY

Rocky Mountain  
CHOCOLATE FACTORY

iCONSUMER  
GET YOUR SHARE

 BioSig  
technologies

intellipharma

 CapRocq

CHANICLEER  
HOLDINGS



amic  
ADVANCED MEDICAL ISOTOPE CORPORATION

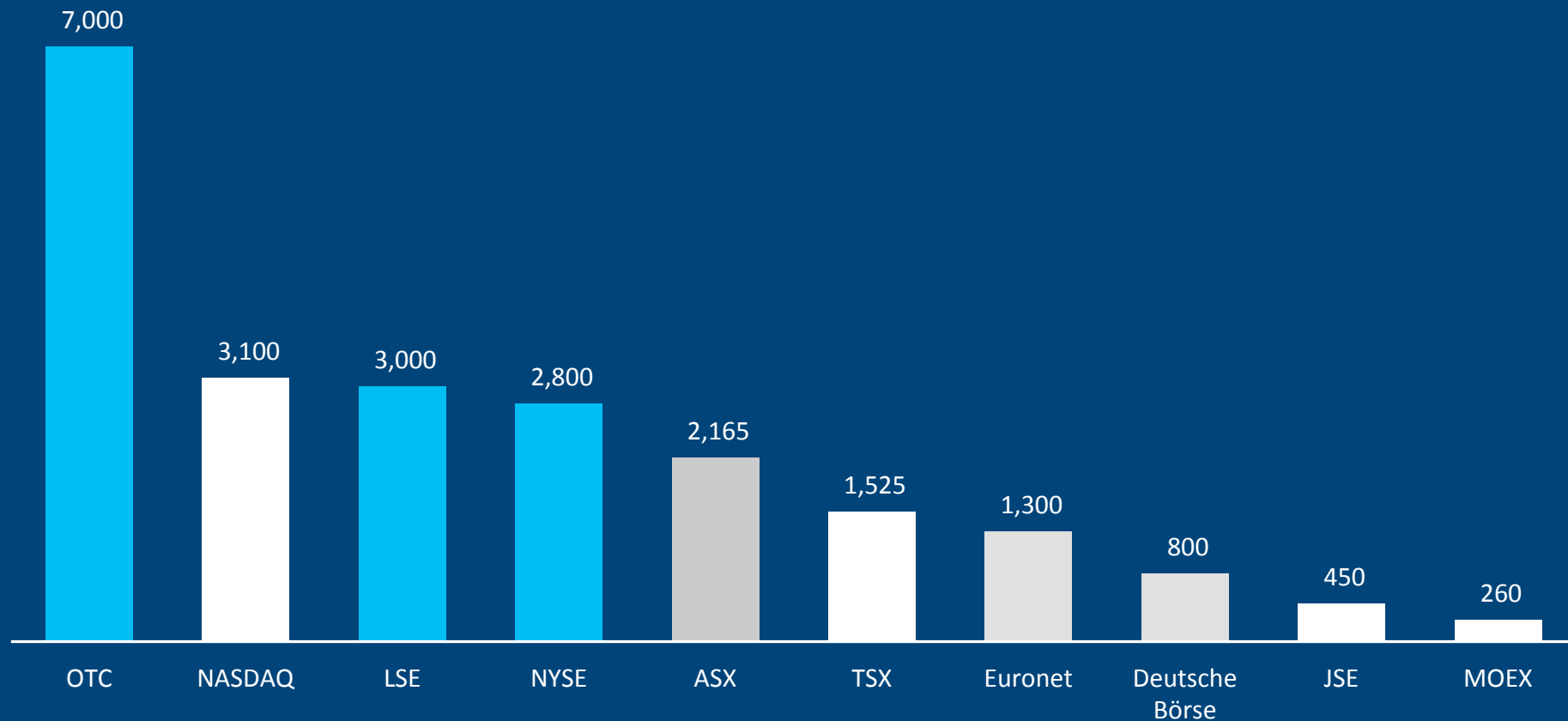
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DOLPHIN  
DIGITAL  
MEDIA

HC GOVERNMENT  
REALTY TRUST, INC.

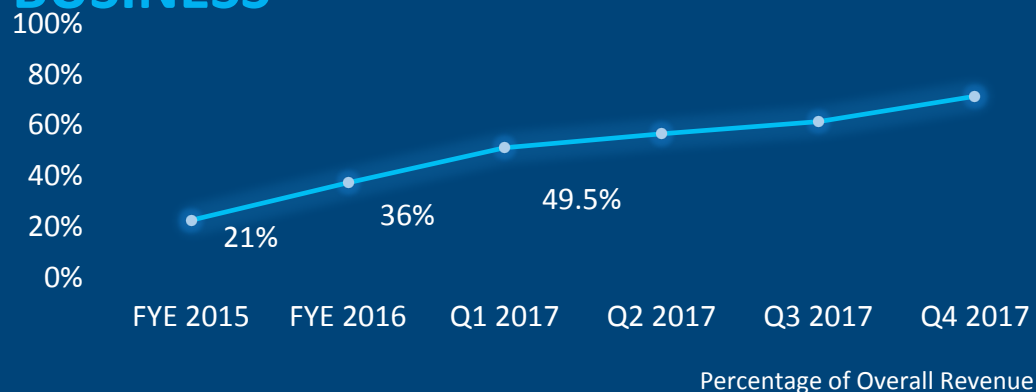
 TERAPHYSICS

ADOMANI

CLIENT ACQUISITION VIA (EPP)  
EXCHANGE PARTNER PROGRAM

Numbers represent listed companies on each exchange / marketplace.

## PLATFORM AND TECHNOLOGY BUSINESS



**Q1 2017**  
**83% GM**

\$1.413M or 49.5%  
of Revenue

**Q1 2017**  
**65% GM**

\$1.442M or 50.5%  
of Revenue

## SERVICES BUSINESS

- Regulatory & Disclosure Filing Business
- Printing, Mail & Fulfillment
- Legacy Annual Report Service
- Physical Printing and Issuances of Certificates/Shares



Q1 EBITDA  
19%  
\$529K

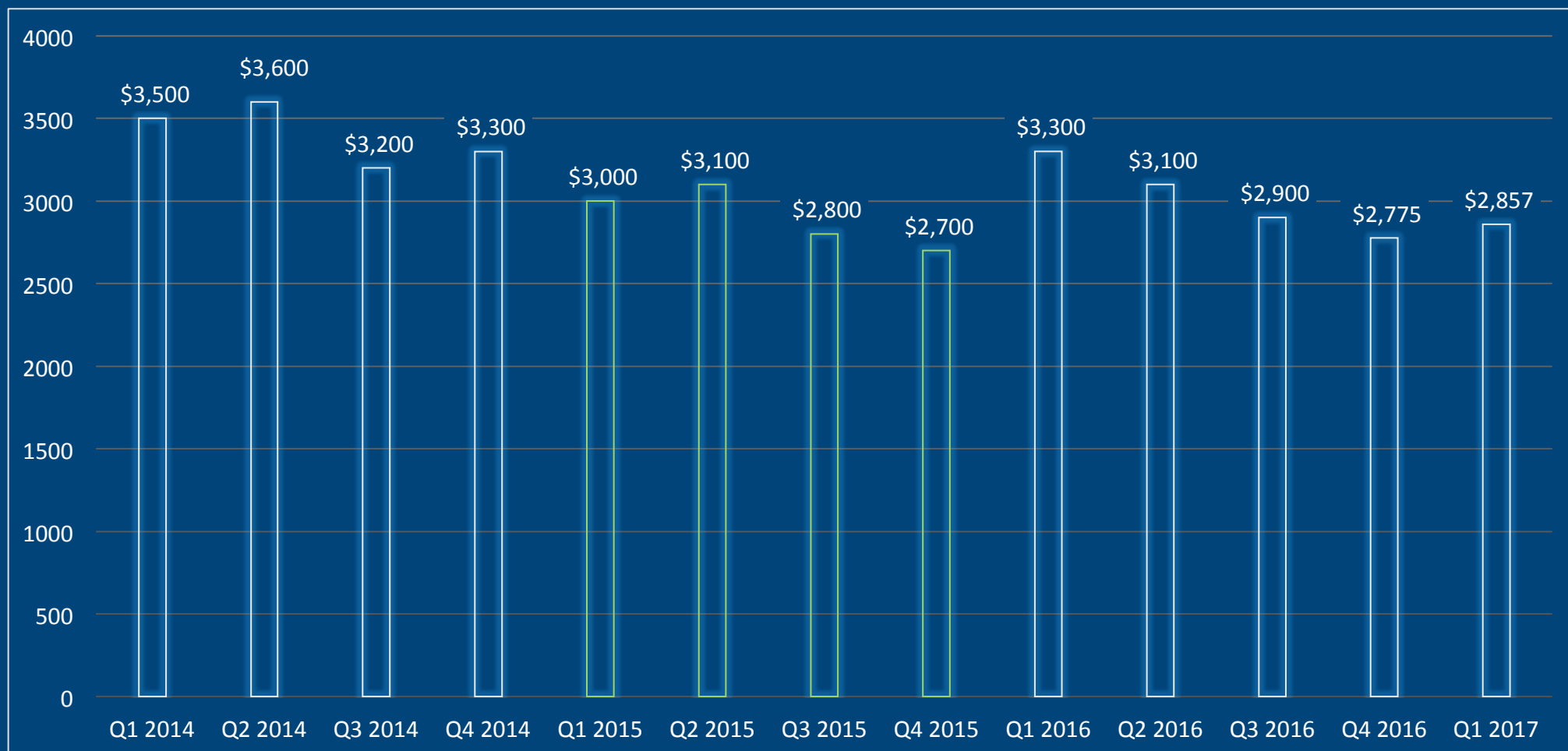
## EBITDA / EARNINGS

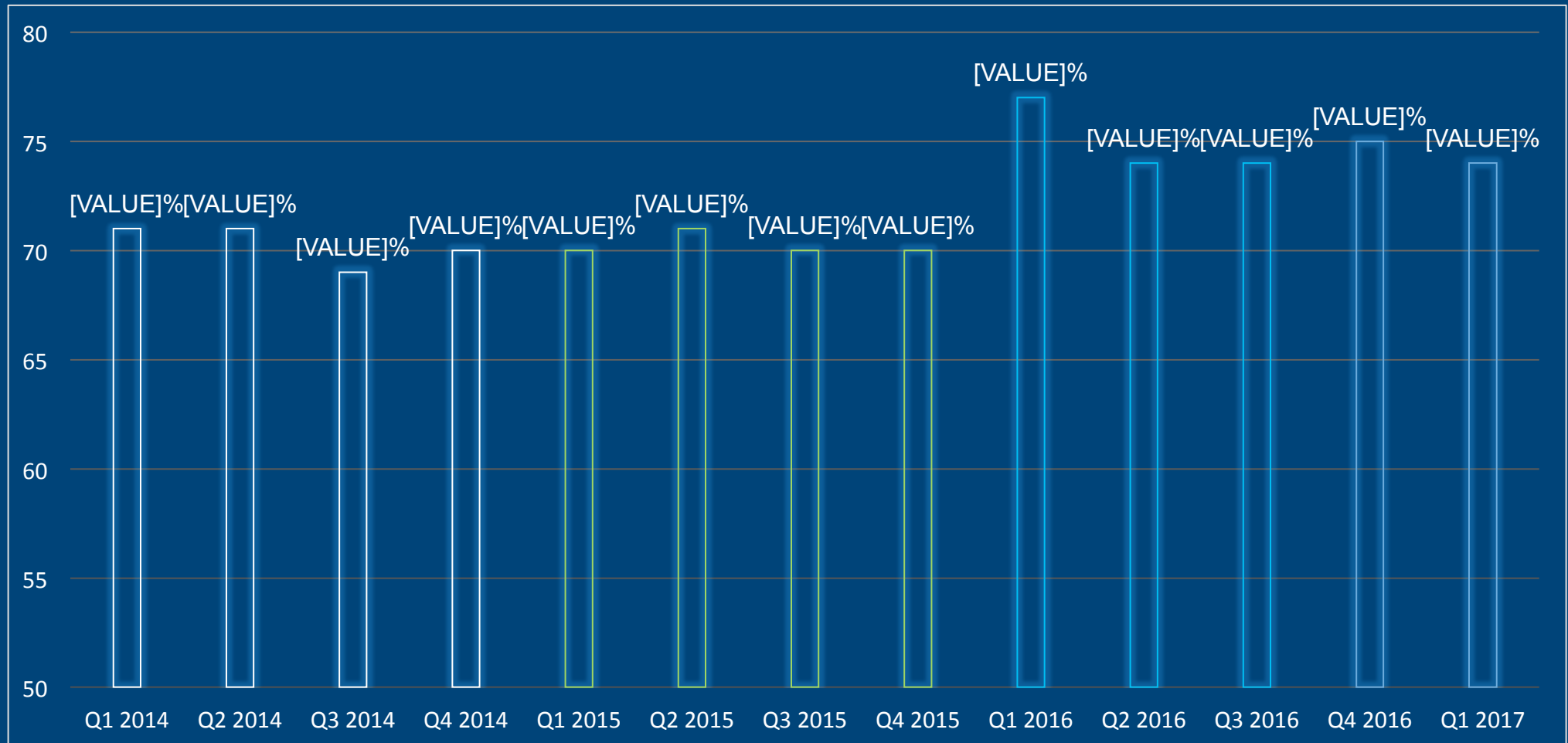
- 2016 EBITDA \$3.1M (26%)
- 2015 EBITDA \$2.3M (23%)
- Q1 2017 GAAP \$325,000, or \$0.11 (Non-GAAP \$0.14)
- Q1 2016 GAAP \$493,000, or \$0.17 (Non-GAAP \$0.18)
- 2016 GAAP \$1.6M or \$0.54 (Non-GAAP \$0.69)
- 2015 GAAP \$144K or \$0.06 (Non-GAAP \$0.71)

## 3 MONTHS ENDED MARCH 2017

- Operating income was \$375K compared to \$690K in the same period of last year
- Positive cash flows from operations of \$647K compared to \$741K in Q4 2016 and \$501K in Q1 2016.
- 19 of the last 20 quarters, positive operating cash flows

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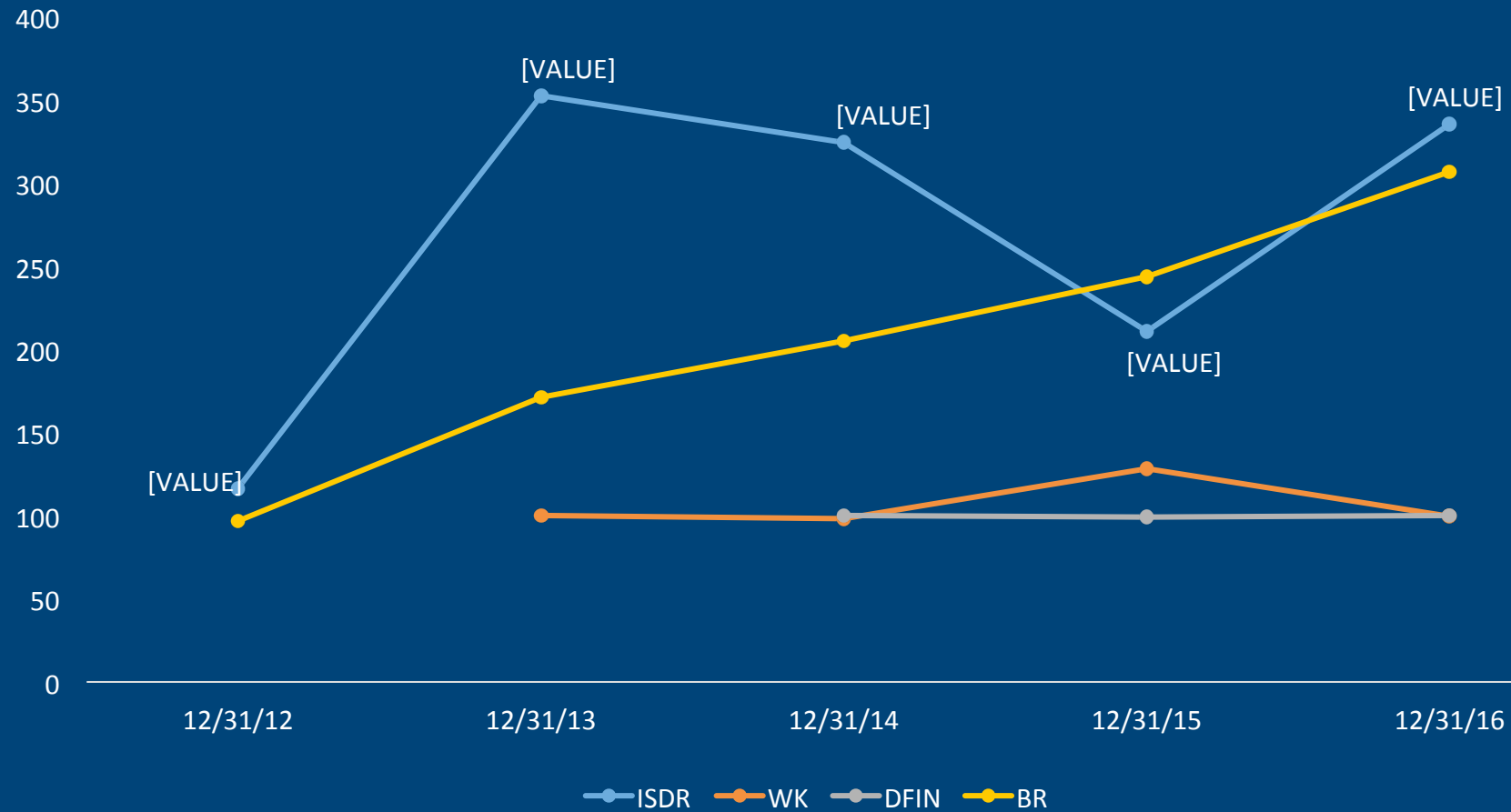


Shares  
Outstanding  
**2,929M**



Returned approx.  
**\$600K**  
in dividends in the last  
12 months.

Total Return on Investment over 5 Year – starting at \$100.00



### Since October 2014: (acquisition)

- Client count has increased from 240 to 1200+
- Distribution points continue to expand
- Avg. \$ per release has increased
- Improved infrastructure to handle scale
- Woke up an industry that was otherwise comfortable.



**London**  
Stock Exchange



**BARRON'S**

**MarketWatch**



**YAHOO!**  
FINANCE

**TD AMERITRADE**

**Scottrade**

WALL STREET JOURNAL

**Bloomberg BusinessWeek**

**Bloomberg**

**MORNINGSTAR**

**AP** Associated Press

### Next 12-24 Months

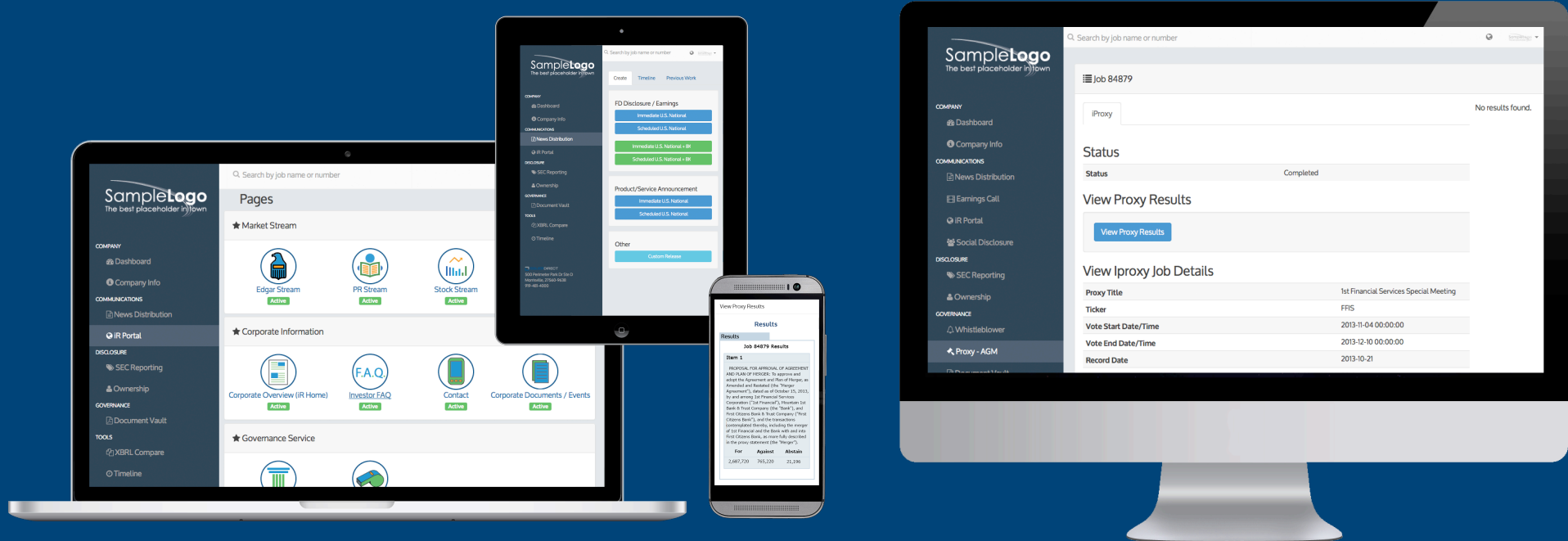
- Client count goal of over 2,500
- Continue to expand our Global distribution points
- Expand Sales & Marketing efforts globally
- Continue to be a thorn in the side of the the big three.
- Technology advancements in platform

## Modules

- Regulatory Component – Blueprint
- Shareholder Targeting / Peer Analysis / Outreach – Classify
- Event-based real-time setup of earnings call and webcast
- Stock Transfer Online Account Management
- Annual Meeting Management
- IR Platform/Site
- Hotlines, Whistleblower, shareholder request

Simple Flat Rate,  
starting from

**\$895 /mo.**



In 2017 we're hopeful to continue to....

- ✓ Expand margins
- ✓ Grow top line revenue in our Platform and News business
- ✓ Generate positive cash flows
- ✓ Return money to our shareholders
- ✓ Invest in our business / sales and marketing expansion
- ✓ Be more inquisitive in the market, via accretive & strategic acquisitions